



Presenting **2 NEW** **Divya- Astra** for assured business this year

1 **MagicPlan** **RETIRE & ENJOY VI** THE SARAL RETIRE PLAN



Exhibit unique benefits of Retirement planning through this very innovative **MagicPlan** and sell big policies easily

The most effective and proven retirement benefits illustration now with the best insurance plan of **LIC – Jeevan Saral**



2 **MagicPlan** **RP-SIP** THE REDUCING PREMIUM SYSTEMATIC INVESTMENT PLAN



The most popular concept of SIP now available for selling LIC's plans

RP-SIP : The power of SIP combined with reducing premium feature is the right blend offered for the current season.

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AMAZING FEATURES OF VISUAL MAGIC PRO

Wonder Plans

PROSPECT MANAGEMENT	READY RECKONERS & OPTION PLANNERS	
• Prospective Clients List	• Product Returns Spreadsheet	• Saral Money Back Presentation
• Prospect Analysis	• Premium budget-wise Options	• New Jeevan Shree - I
• Advanced Prospects Search	• Premium Quotations with Backdating Interest	• Jeevan Aadhar
INSURANCE NEED ANALYSIS	• Premiums at a Glance	• Jeevan Bharati
• Comprehensive Insurance Counselor	• Maturity budget-wise Options	• Jeevan Anand
• Optimum Insurance Analysis	• New Jeevan Shree-I	• New Jeevan Dhara / Suraksha I
• Wealth Potential Analysis	• Jeevan Tarang	• Jeevan Saathi
PLAN COMBINATION PRESENTATIONS	• Anmol Jeevan Options Planner1	• Jeevan Vishwas
• MagicMix Plus (Family Presentation)	• Temporary Term Assurance Plan	• Komal Jeevan
• MagicPlan - Life Partner (2 variants)	PLAN ILLUSTRATIONS	• Endowment Wonder
• MagicPlan - Life Partner	<i>Specific Plan Presentations</i>	• Plan Features
• MagicPlan Career Builder	• Child Fortune Plus	OTHER SALES TOOLS
• MagicMix	• Jeevan Bharati - I	• Insurance Eligibility Calculator
• MagicPlan - ATM	• Market Plus - I	• Old Policy Finance for New Policies
• MagicPlan Retire & Enjoy (6 variants)	• Money Plus - I	• Insurance Appraisal Existing + Proposed
• MagicPlan Bhavishya Sukh	• Health Plus	• Advance Premium Schedule
• MagicPlan Secure Child	• Fortune Plus (with Partial withdrawal)	• Medical Special Reports Requirements Calculator
• MagicPlan Tax Bomber	• Profit Plus (with Partial withdrawal)	• Bonus Trends
• Multiplan Illustration	• Jeevan Akshay VI	• LIC Housing Finance Presentation
• Magic Yield Presentation	• Jeevan Amrit	• Investment Growth Chart
• Moneyback Breakeven Charts	• New Bima Gold	• Generic Breakeven Analysis Chart
• Endowment Breakeven Charts	• Bima Nivesh 2005	• Fixed / Recurring Deposit Chart
COMPARISON ILLUSTRATIONS	• Jeevan Nidhi	• NAV Downloads
• Magic Analysis	• Jeevan Pramukh	• NAV Reports
• LIC v/s Market Comparison	• Jeevan Saral	• Forecast Bonus
• LIC v/s PPF		

Policy Servicing & CRM

POLICY PORTFOLIO PRESENTATIONS		
• Comprehensive Insurance Charts	• Premium Outstanding Statements	• Discounted Value Calculation
• Family Premium Calendars	• Lapsed Policy Statements	• Yield Calculation
• Family Cash Flow Charts	• Premium Deposit Registers	OTHER POLICY SERVICING REPORTS
• Composite Premium Calendar (LIC+GIC)	• Premium Certificates	• Loan and Loan Interest related reports
• Insurance & Investments Chart	• Due, Outstanding and Revival Reminders	• Maturity Reports
PROPOSAL FOLLOWUP	• Premium Ledger	• Survival Benefit Reports
• Pending Proposals List	• Last Premium Due Statement	• Conversion Due Statement
• Completed Proposals List	CUSTOMER RELATIONS MANAGEMENT	• Age Attainment Report
• Requirements Checklist	• Birthday Statement and Greetings	• Inadequate DAB List
POLICY INFORMATION SYSTEM	• Wedding Anniversary Statement	• Annuity Related Reports
• Policy Registers	• Seasonal & Festival Greetings	OTHER CUSTOMER SERVICE SUPPORT TOOLS
• Policy Current Status Registers	INSURANCE CALCULATORS	• Correspondence System
• Policy Status Report	• Premium Quotations with Backdating	• User Defined Reports
• Client Datasheet	• Revival Quotations	• Underwriting Information
• Deposits / X-Charge Register	• Loan / S.V. Quotation	• Library of Forms
PREMIUM MANAGEMENT SYSTEM	• Loan Interest Quotation	• Synopsis of Recent Circulars
• Premium Due Statements	• Bonus Calculation	

Back Office Management

ANALYSIS AND STATISTICS		
• Age Groupwise Business	• Commission Forecasts	• Commission Ledger
• New versus Repeat Business	• Business History Statistics	• Deductions Summary
• Sum to Lives Ratio	• Club Eligibility Monitor	PERSONAL ORGANISER
• Sum to Premiums Ratio	COMMISSION MANAGEMENT SYSTEM	• Magic Alert System
• Area-wise Business Analysis	• Commission Outstanding List	• Appointments Diary
• Commission Analysis	• Gap Commission Outstanding	• Task Management System
• Planwise Business	• Short / Excess Commission Report	• Contacts Diary
• Monthwise Commission Analysis	• Commission Summary	
	• Commission Bill	

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